

*The winter has already approached Norway, and we would like to welcome you to the November edition of SKIPPER Newsletters.*

## INMEX 2009

INMEX India 2009 is the single most important business event for the Indian maritime industry. [Read more here!](#)

## KORMARINE 2009

Since its first event in 1978, this biennial KORMARINE is the biggest in Korea. [Read more here!](#)

## Europort 2009

SKIPPER was present at Europort 2009. [Read more here!](#)

## Sales

The **SKIPPER GDF201** is our Fish finder, and operates as a "black box". [Read more here!](#)

## Technical news

**SKIPPER is happy to announce the launch of our first Service hubs.** These are service centres we have had good relations with over a number of years who have agreed to work closely with us to improve our service offer. [More info](#)

**New Software Release for the DL850 270 kHz version.** This month we are launching a new software version for the DL850 270 kHz Doppler log. This release includes a lot of new and nice features and also incorporates new processing techniques that improve accuracy. [More info](#)

**Extra focus on development.** In these uncertain times, SKIPPER is focusing on new development and improvement of products. [More info](#)

**Updated documentation and web.** We are putting a lot of effort into our manuals, bulletins and web pages. [More info](#)

Best regards



**Sigurd H. Paulsen**

Sales/marketing manager  
**SKIPPER Electronics AS**

## INMEX 2009

INMEX India 2009 is the single most important business event for the Indian maritime industry. This year it is the 10<sup>th</sup> year this event is being held, and it is a great opportunity to see the latest technologies.



SKIPPER Electronics AS had a stand at the Norwegian Pavilion and we think that there was an exciting fair. It seems like India is positive for the future, and that there are activities at most of the yards.

## KORMARINE 2009

Since its first event in 1978, this biennial KORMARINE (International Shipbuilding & Marine Machinery/Material Exhibition) is the biggest in Korea, situated at Bexco, Busan. This year it was held at 21-24 October.

SKIPPER Electronics AS was present, and the exhibition was visited by extraordinarily many people, despite of the uncertain market situation.



## Europort 2009

SKIPPER was present at Europort 2009 on Wednesday and Thursday, and a lot of people visited the fair on these days. We “carried” our stand at this fair, and we managed to present our products to many dealers locally and internationally. It also seems like our catalogue is popular, and it is now possible to download the latest edition on [www.skipper.no](http://www.skipper.no).

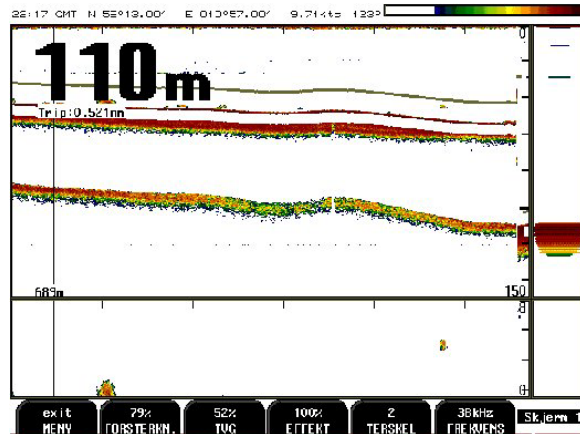


## Sales

The **SKIPPER GDF201** is our Fish finder, and operates as a “black box”. This means that the electronic unit can be placed in the locker, and there is an optional LCD monitor, or use your own. Together with the remote control it will make this Fish finder installation flexible and user friendly.

### Features:

- Fish finder
- Three frequencies (38, 50 and 200 kHz). Other frequencies available on request.
- Remote controlled
- Optional LCD monitor
- 200 color scale, from dark red to blue
- Ranges to 1600 m
- Selection of colors for day/night presentation



### SKIPPER GDF201 "Screen snapshot"

The retail price for the SKIPPER GDF201 is only:

- **EF201 ECHO SOUNDER FISHERY SKIPPER GDF201 (without screen)**  
**NOK 23 075,-**

## Technical news

**SKIPPER is happy to announce the launch of our first Service hubs.** These are service centers we have had good relations with over a number of years who have agreed to work closely with us to improve our service offer. These hubs have trained many of their technicians in the past year and have agreed to stock a comprehensive amount of parts. In addition to this we have special agreements with the hubs to perform warranty service handling the parts and work time internally with SKIPPER. We have now formalized 2 hubs, **Jason Electronics in Singapore, and Elcome international in Dubai.** These companies have their own network of companies in their local area, and many of these are also trained to the same standard. We have plans for more hubs in the near future, and more information will follow shortly.

To find out more about how to use the hubs, who they are, and what they stock, go to our web pages at [www.skipper.no](http://www.skipper.no).

**New Software Release for the DL850 270 kHz version.** This month we are launching a new software version for the DL850 270 kHz Doppler log. This release includes a lot of new and nice features and also incorporates new processing techniques that improve accuracy.

To get the most out of the system, there is also an update for the transceiver cabinet. We recommend changing this component to get optimal performance. This chip can be obtained from SKIPPER (Part No. LG-T001)

The software is compatible backwards with old 270 kHz hardware. From December onwards, transceivers cabinets with the new functions will be supplied as standard. Transceiver cabinets supplied from now on (now called DL850T27-SB) will not be compatible with the old software versions. If you do replace a transceiver or have a split delivery, you will need to download the latest software v 4.02.03 and install it on the old cabinet using the compact flash card. Transceivers with the new features will include a note pointing this out.

If you have an order for DL850 at the moment, you will shortly be informed of the change of part numbers.

Release notes for this release can be found on the forum. [www.skipper.no/smf](http://www.skipper.no/smf)

**Extra focus on development.** In these uncertain times, SKIPPER is focusing on new development and improvement of products. With this in mind, SKIPPER has employed a new team member in the development department. **Georg Boasson** has joined us from the development department of a Norwegian international company and increases our expertise in the software programming field. Georg is working on our next generation of products.

**Updated documentation and web.** We are putting a lot of effort into our manuals, bulletins and web pages. We are currently updating our manuals and new information is being added. Much of the new information is also available in data bulletin form and these are available on the web. We have also made Autocad templates for our bottom equipment. The SKIPPER forum is now in use and topical questions are being asked and answered covering issues such as installation and technical issues. Being a member of the forum also gives you access to service information.

[www.skipper.no](http://www.skipper.no)