

The autumn is here, and we would like to welcome you to the September edition of SKIPPER Newsletters.

It looks like the market in general is uncertain regarding the future. We could also see that there was a new record in visitors at Nor Shipping 2009. This indicates that the market is anxious for information about the future.

SKIPPER Electronics AS is therefore participating on several fairs this autumn, and we are looking forward to see you on one or several fairs.

INMEX 2009

INMEX India 2009 is the single most important business event for the Indian maritime industry. This year it is the 10th year this event is being held, and it is a great opportunity to see the latest technologies.



Visit us at stand 1B208

SKIPPER Electronics AS have a stand at the Norwegian Pavilion and we would like to welcome all our customers and future relations to our stand. Here you will get information regarding our Navigational Speed Logs and Echo Sounders, or you could just come for some small talks regarding the future or other issues. If you want a scheduled meeting please send an e-mail to Sigurd@skipper.no.

Our new product catalogue is very popular, and it will be available at our stand. Our catalogue is updated and the latest version is available for download on www.skipper.no.

KORMARINE 2009

Since its first event in 1978, this biennial KORMARINE (International Shipbuilding & Marine Machinery/Material Exhibition) is the biggest in Korea, situated at Bexco, Busan. This year it will be held at 21-24 October.



SKIPPER Electronics AS will participate, and you are welcome see SKIPPER products at this fair. If you want a scheduled meeting please send an e-mail to tor.andreassen@skipper.no or sales@skipper.no.

Sales

The **SKIPPER CD401 LR** is our new Digital Speed Repeater in the Compact series. This Digital Speed Repeater operates with NMEA signals, and it is designed for use with SKIPPER DL850 Doppler Speed Log and SKIPPER EML224 Electromagnetic Speed Log. It could also be used with Speed Logs from other manufacturers, when these have a NMEA0183 output.

Features:

- Speed indicator in one two or three axis indication
- Trip counter
- Distance counter
- Bracket or panel mounting
- LED display with three lines
- IP56 protection



SKIPPER CD401 LR Digital Speed Repeater

The retail price for the SKIPPER CD401 LR Digital Speed Repeater is only:

- **CD401LR-SA CD401, Skipper Log Repeater NOK 10 250,-**

The **SKIPPER DGR360** is our Digital Gyro Repeater that displays the Heading Angle in 7 LED segment display and indicates direction of turn with 30 dual color surrounding LED's changing from green to red depending on the direction of turn.

Features:

- Digital Gyro Repeater
- Heading angle
- HDT/THS signals
- Bracket or panel mounting
- Operates exclusively on NMEA0183 signals.



DGR360-SA Digital Gyro Repeater

The retail price for the SKIPPER DGR360 Digital Gyro Repeater is only:

- **DGR360-SA REPEATER DIG.HEADING, SKIPPER DGR360 NOK 6 411,-**

Service/Support

IMPORTANT Service information

The first Service newsletter will be sent in mid September, to get this you need to register on the SKIPPER Forum (www.skipper.no/forum). Many have already registered, and information is beginning to build up on the site. This information will contain: new software releases, new hardware /mechanical information, Certification changes, and more.

New courses this fall!

SKIPPER service is proud to announce our intention to hold two more courses, one in Dubai and one in Rotterdam, both in conjunction with major shows. Cost will again be NOK 1 800,- per participant. This includes two days of hands on training and lunch on both days. Since it is only a month to the first course, please let us know your interest as soon as possible.

Course information

Where	When	Course type	Arranger	Places left	Comments
Middle East					
Dubai	8/9 October	Advanced Service	ELCOME	10/15	Same week as Middle East Workboats 2009
Europe					
Rotterdam, Netherlands	2/3 November	Advanced Service	To be decided	10/15	Same week as 'Europort'

Course programs:

Advanced Service Course

Course Leaders: Paul Connelly, Geir Theodorsen

<p>The Echosounder Principles The Systems The Generations Checking your system parts Installation Commissioning Maintenance Positioning of bottom parts Installation of Mechanical parts Tech support procedures Diagnostics Practical examples</p> <p>Duration 1 day 0900-1700</p>	<p>The Doppler Speed Logs Principles The DL850 The Generations Checking your system parts Installation Commissioning Maintenance Diagnostics Practical examples</p> <p>Duration 0.5 day 0900-1200</p>	<p>The Electromagnetic Speed Logs Principles The EML 224 Graphic display The EML 224 Compact display The Generations Checking your system parts Installation Commissioning Maintenance Diagnostics Practical examples</p> <p>Duration 0.5 day 1300-1700</p>
--	--	--

To register send a mail to Support@skipper.no with the name of the participant and which course they wish to participate in.

Best regards



Sigurd H. Paulsen
Sales/market manager

SKIPPER Electronics AS

Enebakkveien 150

P.O.Box 151, Manglerud

N-0612 Oslo

Norway

Phone : +47 23 30 22 70

Mobile : +47 92 28 18 12

Fax : +47 23 30 22 71

E-Mail : sigurd.paulsen@skipper.no

E-Mail : sales@skipper.no

Web : <http://www.skipper.no/>
